High-Performing Nuance Partners Recognized for Notable Achievements

BURLINGTON, Mass., - May 31, 2018 - <u>Nuance Communications, Inc.</u> today announced the North American Partner Award winners, recognizing key partners for their commitment to Nuance, joint customer success and outstanding performance.

As a market leader in Al-powered customer engagement solutions, Nuance works closely with technology partners to bring its powerful tools to a wider set of organizations to deliver solutions that extend across channels and meet the ever-changing needs of today's modern enterprise. Organizations embarking on digital transformation are looking for technology with the flexibility to integrate with legacy infrastructures alongside new cloud models and plugin to platforms they've previously invested in. Nuance delivers on that need by offering a robust set of solutions that can leverage information across business silos and channels to deliver a superior customer experience and easily integrate with best-of-breed, vertical specific solutions.

Nuance's network of partners is critical to achieving customer success across industries and spanning technologies. The Nuance Partner Awards recognize excellent performance and notable achievements in various areas for the year. This year's recipients include:

- Partner of the Year Presidio
- Top Producing Partner- Avaya
- Portfolio Coverage Partner Carahsoft
- Lead Generation Conversions Partner Cisco
- Best Collaboration Partner Diagenix
- Top Cloud Partner Genesys
- Voice Biometrics Partner IBM
- Professional Services Partner Presidio

"Our partners are an integral part of our customers' success and go to market strategy and we are pleased to be able to recognize the outstanding ecosystem of organizations whose collaboration with us is paramount," said Carrie Lazorchak, senior vice president of global sales, Nuance Enterprise Division. "We partner with the industry's best and see these partners as an extension of our team. The Nuance Partner Awards allows us to celebrate our partners' achievements and highlight how together we best solve the business requirements of our joint customers."

This year's Nuance Partner Awards were presented at the Nuance Partner Experience Summit (PXS), which took place May 15-18, 2018 in St. Louis. The networking event brought together senior-level Nuance leaders with partner organizations from across the region and featured a series of sessions focused on infusing Al into customer engagement, enabling customer's success with digital transformation and the future of biometric authentication and fraud prevention.

For more on Nuance's partner ecosystem click <u>here</u>.

About Nuance Communications, Inc.

Nuance Communications, Inc. is the pioneer and leader in conversational AI innovations that bring intelligence to everyday work and life. The company delivers solutions that can understand, analyze and respond to human language to increase productivity and amplify human intelligence. With decades of domain and artificial

intelligence expertise, Nuance works with thousands of organizations – in global industries that include healthcare, telecommunications, automotive, financial services, and retail – to create stronger relationships and better experiences for their customers and workforce. For more information, please visit www.nuance.com.

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